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February 9, 2024

## Non-consolidated Financial Results for the Nine Months Ended December 31, 2023 (Under Japanese GAAP)

Company name: Techno Smart Corp.  
 Listing: Tokyo Stock Exchange  
 Securities code: 6246  
 URL: <https://www.technosmart.co.jp>  
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 Scheduled date to file quarterly securities report: February 13, 2024  
 Scheduled date to commence dividend payments: -  
 Preparation of supplementary material on quarterly financial results: None  
 Holding of quarterly financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Non-consolidated Financial Results for the Nine Months Ended December 31, 2023 ( April 1, 2023 to December 31, 2023)

#### (1) Non-consolidated Operating Results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
Nine months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
December 31, 2023	15,312	(5.0)	2,500	12.8	2,541	12.6	1,727	11.9
December 31, 2022	16,111	54.2	2,217	190.4	2,257	178.7	1,543	181.7

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
December 31, 2023	140.51	—
December 31, 2022	125.53	—

#### (2) Non-consolidated Financial Position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
December 31, 2023	31,180	19,450	62.4
March 31, 2023	27,909	18,577	66.6

Reference: Equity

As of December 31, 2023: ¥ 19,450 million

As of March 31, 2023: ¥ 18,577 million

## 2. Cash Dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2023	—	19.00	—	55.00	74.00
Fiscal year ending March 31, 2024	—	38.00			
Fiscal year ending March 31, 2024 (Forecast)			—	38.00	76.00

Note: Revisions to the forecast of cash dividends most recently announced: None

## 3. Forecast of Non-consolidated Financial Results for the Fiscal Year Ending March 31, 2024 (April 1, 2023 to March 31, 2024)

(% indicates year-on-year change)

	Net sales		Operating profit		Ordinary profit		Profit		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	19,500	(0.9)	2,600	16.5	2,700	18.6	1,800	12.0	146.40

Note: Revisions to earnings forecast published most recently: Yes

**\*Notes**

- (1) Adoption of accounting treatment specific to the preparation of quarterly non-consolidated financial statements: Yes
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
  - (ii) Changes in accounting policies due to other reasons: Yes
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None

(3) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2023	12,401,720 shares
As of March 31, 2023	12,401,720 shares

- (ii) Number of treasury shares at the end of the period

As of December 31, 2023	106,915 shares
As of March 31, 2023	106,828 shares

- (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2023	12,294,815 shares
Nine months ended December 31, 2022	12,294,896 shares

- \* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.
- \* Proper use of earnings forecasts, and other special matters  
The above forecasts are based on information available as of the date of publication of this document.  
The achievement of such forecasts is not guaranteed by the Company.  
Actual results may vary significantly from such forecasts due to a variety of factors.

# 1. Quarterly Financial Statements

## (1) Quarterly balance sheet

(Thousands of yen)

	As of March 31, 2023	As of December 31, 2023
<b>Assets</b>		
Current assets		
Cash and deposits	9,583,051	9,392,080
Notes and accounts receivable - trade, and contract assets	5,247,229	12,232,270
Electronically recorded monetary claims - operating	6,134,225	2,119,374
Work in process	442,071	342,393
Raw materials and supplies	93,809	140,598
Other	171,634	312,093
Allowance for doubtful accounts	(50,103)	(49,503)
Total current assets	21,621,920	24,489,306
Non-current assets		
Property, plant and equipment		
Buildings, net	2,155,794	2,081,600
Machinery and equipment, net	151,338	166,189
Land	2,001,209	2,001,209
Other, net	139,206	315,159
Total property, plant and equipment	4,447,549	4,564,159
Intangible assets	49,112	41,549
Investments and other assets		
Investment securities	1,401,899	1,810,156
Other	388,789	275,032
Total investments and other assets	1,790,688	2,085,188
Total non-current assets	6,287,350	6,690,898
Total assets	27,909,270	31,180,204
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	1,128,527	1,252,667
Electronically recorded obligations - operating	3,879,935	5,485,375
Income taxes payable	477,151	462,112
Advances received	1,729,751	2,387,905
Provision for bonuses	239,892	110,177
Provision for bonuses for directors (and other officers)	109,798	98,857
Other	358,777	455,148
Total current liabilities	7,923,834	10,252,245
Non-current liabilities		
Provision for retirement benefits	918,163	977,724
Provision for share-based payments	-	9,568
Asset retirement obligations	6,412	6,412
Other	483,283	483,283
Total non-current liabilities	1,407,858	1,476,988
Total liabilities	9,331,693	11,729,233

(Thousands of yen)

	As of March 31, 2023	As of December 31, 2023
Net assets		
Shareholders' equity		
Share capital	1,953,930	1,953,930
Capital surplus	1,683,457	1,683,457
Retained earnings	13,449,914	14,034,112
Treasury shares	(141,307)	(141,444)
Total shareholders' equity	16,945,993	17,530,055
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	536,173	822,731
Deferred gains or losses on hedges	(1,696)	1,076
Revaluation reserve for land	1,097,107	1,097,107
Total valuation and translation adjustments	1,631,583	1,920,916
Total net assets	18,577,577	19,450,971
Total liabilities and net assets	27,909,270	31,180,204

## (2) Quarterly statement of income

(Thousands of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Net sales	16,111,024	15,312,547
Cost of sales	13,286,685	12,111,503
Gross profit	2,824,338	3,201,044
Selling, general and administrative expenses	607,176	700,531
Operating profit	2,217,161	2,500,513
Non-operating income		
Interest income	20	31
Dividend income	43,471	50,170
Subsidy income	780	100
Other	8,013	3,730
Total non-operating income	52,285	54,032
Non-operating expenses		
Interest expenses	369	40
Guarantee commission	9,224	11,381
Other	1,865	1,312
Total non-operating expenses	11,459	12,734
Ordinary profit	2,257,987	2,541,810
Extraordinary income		
Gain on sale of non-current assets	200	362
Total extraordinary income	200	362
Extraordinary losses		
Loss on retirement of non-current assets	-	12
Total extraordinary losses	-	12
Profit before income taxes	2,258,188	2,542,161
Income taxes	714,743	814,541
Profit	1,543,444	1,727,620

## 2. Supplementary Information

### Net Sales, Orders and Order Backlog by Product Segment

(Thousands of yen, %)

Product Segment	Nine months ended December 31, 2022		Nine months ended December 31, 2023		(Reference) Full year (April 1, 2022-March 31, 2023)	
	Amount of money	Composition ratio(%)	Amount of money	Composition ratio(%)	Amount of money	Composition ratio(%)
<b>Net sales</b>						
Display-Related Coater	6,490,626	40.3	5,762,983	37.6	7,464,446	37.9
Functional Film-Related Coater	4,500,482	27.9	3,143,801	20.5	5,257,643	26.7
Electronic Components-Related Coater	563,911	3.5	1,691,937	11.0	1,112,189	5.7
Energy-Related Coater	3,731,442	23.2	3,694,231	24.1	4,536,777	23.1
Chemical engineering machinery	22,000	0.1	24,122	0.2	22,000	0.1
Others	802,561	5.0	995,472	6.6	1,284,349	6.5
<b>Total</b>	<b>16,111,024</b>	<b>100.0</b>	<b>15,312,547</b>	<b>100.0</b>	<b>19,677,406</b>	<b>100.0</b>
<b>Exports</b>	<b>14,261,818</b>	<b>88.5</b>	<b>10,165,874</b>	<b>66.4</b>	<b>16,537,675</b>	<b>84.0</b>
<b>Orders</b>						
Display-Related Coater	5,917,747	31.4	14,473,935	65.6	6,574,218	29.9
Functional Film-Related Coater	5,571,680	29.6	993,500	4.5	7,387,780	33.6
Electronic Components-Related Coater	1,359,000	7.2	925,650	4.2	1,399,975	6.4
Energy-Related Coater	5,343,780	28.4	5,016,724	22.7	5,691,150	25.8
Chemical engineering machinery	—	—	37,600	0.2	—	—
Others	630,894	3.4	615,184	2.8	963,921	4.3
<b>Total</b>	<b>18,823,102</b>	<b>100.0</b>	<b>22,062,594</b>	<b>100.0</b>	<b>22,017,045</b>	<b>100.0</b>
<b>Exports</b>	<b>11,758,814</b>	<b>62.5</b>	<b>12,871,428</b>	<b>58.3</b>	<b>13,789,900</b>	<b>62.6</b>
<b>Orders Backlog</b>						
Display-Related Coater	7,346,944	27.0	15,740,546	46.9	7,029,594	26.2
Functional Film-Related Coater	8,586,711	31.6	7,495,350	22.3	9,645,651	36.0
Electronic Components-Related Coater	2,628,673	9.7	1,355,083	4.0	2,121,370	7.9
Energy-Related Coater	7,584,634	27.9	8,449,162	25.2	7,126,669	26.6
Chemical engineering machinery	—	—	13,478	0.0	—	—
Others	1,029,101	3.8	500,052	1.6	880,340	3.3
<b>Total</b>	<b>27,176,065</b>	<b>100.0</b>	<b>33,553,673</b>	<b>100.0</b>	<b>26,803,626</b>	<b>100.0</b>
<b>Exports</b>	<b>16,119,470</b>	<b>59.3</b>	<b>18,580,253</b>	<b>55.4</b>	<b>15,874,699</b>	<b>59.2</b>